

## Roster by Referral Type Summary

<i>Date Recvd</i>			<i>Sale Price</i>	<i>Transaction Commission</i>	<i>Paid to Agent</i>	<i>Office Comp \$</i>	<i>Relo Dept</i>	<i>Refer Fee</i>
	<i>Total</i>	13	\$185,000.00	\$5,550.00				\$1,387.50
<i>3rd Party</i>	<i>Total</i>	3	\$100,000.00	\$3,000.00				\$105,000.00
<i>BMA</i>	<i>Total</i>	3						
<i>Contact List</i>	<i>Total</i>	1						
<i>Foreclosure/REO</i>	<i>Total</i>	1						
<i>Home Finding</i>	<i>Total</i>	4	\$300,000.00	\$9,000.00				\$3,150.00
<i>In-Buy</i>	<i>Total</i>	80	\$13,293,678.00	\$357,510.00	\$7,500.00		\$3,950.00	\$111,138.00
<i>In-List</i>	<i>Total</i>	6	\$1,150,000.00	\$35,750.00			\$6,750.00	\$10,875.00
<i>Inventory</i>	<i>Total</i>	1	\$300,000.00	\$9,000.00			\$200.00	\$2,700.00
<i>In-Web</i>	<i>Total</i>	3						
<i>Listing</i>	<i>Total</i>	4	\$0.00	\$1,047.00				
<i>Out-Buy</i>	<i>Total</i>	4	\$875,000.00	\$10,500.00	\$3,000.00		\$2,000.00	\$3,675.00
<i>Out-List</i>	<i>Total</i>	3	\$300,000.00	\$9,000.00				\$3,150.00
<i>Prospect</i>	<i>Total</i>	1	\$0.00	\$0.00				
<b>Total</b>	127		<b>Grand Totals:</b>	\$16,503,678.00	\$440,357.00	\$10,500.00	\$12,900.00	\$241,075.50